



Presenter Name
Date

COMPANY PRESENTATION

Honeywell Life Safety Nordics

Honeywell

Honeywell



\$39.4B

in sales for 2016

54%

of sales outside U.S.

- ~1,300 sites, 70 countries
- More than 131,000 employees
- **Morris Plains, N.J.** headquarters
- **Fortune 100**
- **NYSE: HON**



Aerospace



**Performance Materials
and Technologies**



**Home and Building
Technologies**



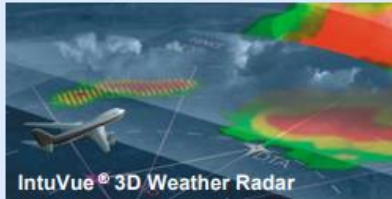
**Safety and
Productivity Solutions**

Honeywell overview

\$39.4B Global Industrial Company, Segment Margin of 18.8%
~53% of Sales Outside U.S.

Aerospace

\$14.8B
Sales



Unmatched Scope of Offerings

- Mechanical, Cockpit, and Software Offerings From Nose to Tail
- Apps, Services, Maintenance, Subscriptions
- End-to-End Connectivity Solutions From Hardware to Airtime
- Turbochargers for Fuel Efficiency

Home and Building Technologies

\$10.7B
Sales



Connecting Homes and Buildings

- Security and Fire
- Connecting Homes With Lyric™
- Open Software Connecting "Internet Of Things" in Buildings

Performance Materials and Technologies

\$9.3B
Sales



Winning Technology

- Refining and Petrochemical Catalysts
- Gas Processing Modular Offerings
- Solstice® LGWP Materials
- SmartLine Transmitters
- Asset Optimization Software

Safety and Productivity Solutions

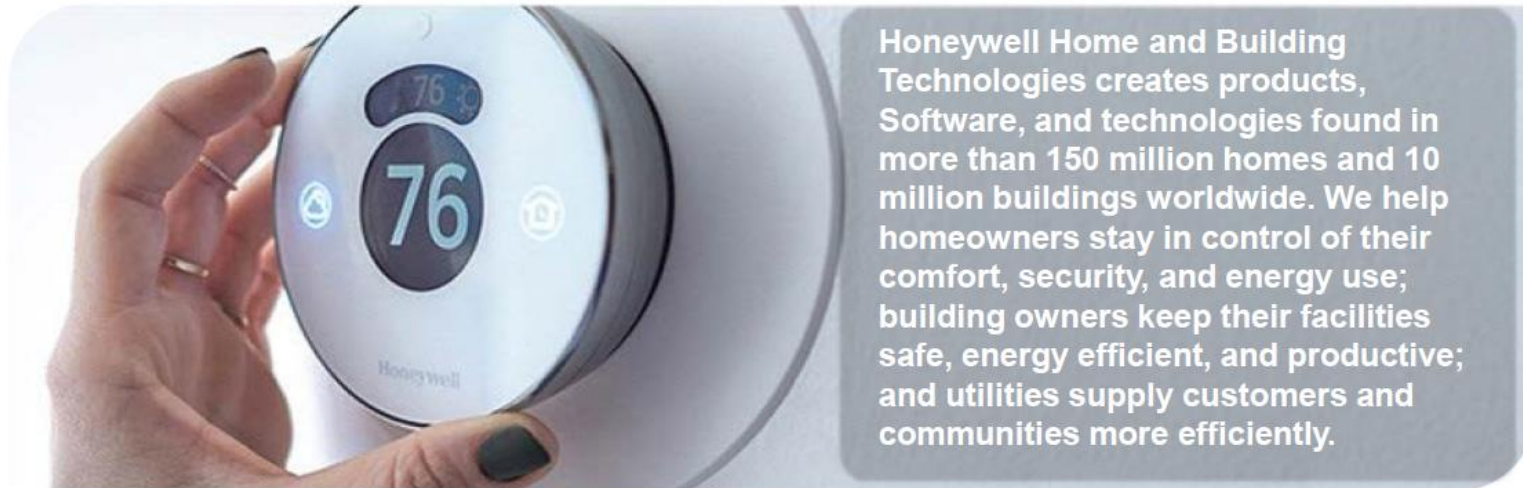
\$4.6B
Sales



Connecting Workers

- Wireless, Voice, Mobility, Data Analytic Solutions for Workers
- Warehouse Automation
- Keeping Workers Safe

Home and Building Technologies



Businesses:

- Environmental and Energy Solutions
- **Honeywell Security and Fire**
- Smart Energy
- Honeywell Building Solutions

Headquarters:

Atlanta, Georgia

Technologies:

- Home comfort and security
- Building control systems
- Smart grid / demand response technology
- Fire alarm systems and gas detection
- Remote health monitoring

Honeywell Life Safety Nordics

Honeywell Life Safety Nordics offers innovative solutions within fire alarm -, voice alarm - and emergency light systems to secure buildings, life and property. You will find our concepts both in facilities of small sizes and bigger, advanced buildings, industrial – and marine related sites.

- Main player on fire alarm, voice alarm and emergency light systems in the Nordic region
- Sales in Norway, Sweden, Denmark, Finland by local sales offices, marine market through distributor.
- Turnover HLS Nordics 399 MNOK (2016)
- ISO 9001 approved
- 160 employees

Honeywell Life Safety Products

Fire Detection and Alarm Systems



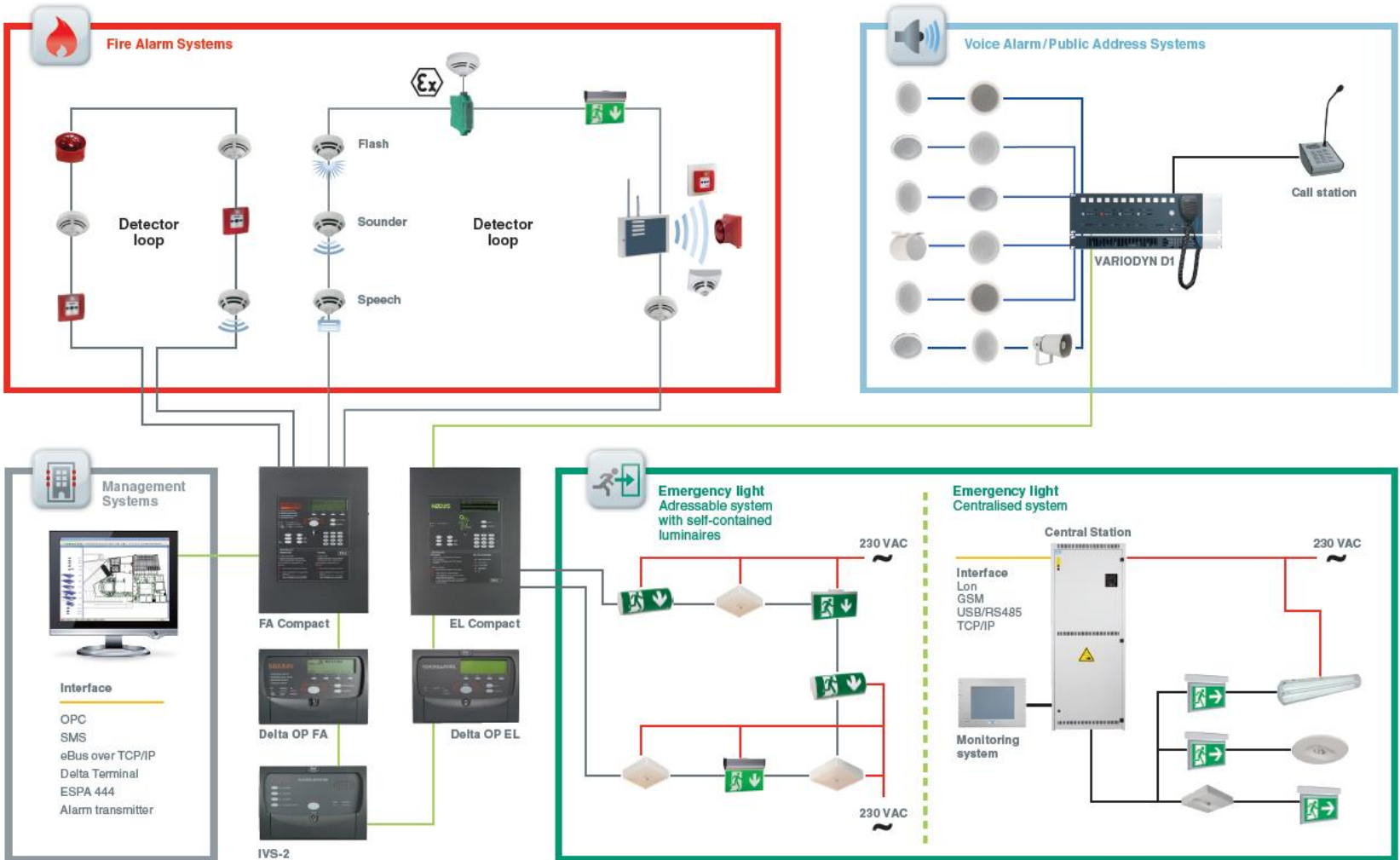
Voice Alarm Systems



Emergency Lighting Systems



System Integration



Eltek history and milestones



- 1971** Eltek AS founded.
Core products; Power to the telecom business.
- 1973** First Eltek fire alarm panel launched
- 1988** First generation of emergency light
- 1990-94** Expansion to Sweden and Finland
- 1998** Listed on Oslo Stock Exchange
- 2000** Eltek Fire & Safety division acquired by Novar plc
- 2005** Honeywell's acquisition of Novar plc
- 2015** Honeywell Life Safety Nordics is representing
Fire alarm, Emergency lighting and
VA/PA under the brand names;

Honeywell



ESSER
by Honeywell

Honeywell

Honeywell

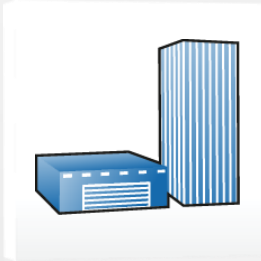
The Honeywell - Eltek Fire & Safety brand

With more than 40 years experience with development, production and deliveries out of Norway, **Honeywell - Eltek Fire & Safety** is positioned as a solid and well known brand strongly represented worldwide with its portfolio of fire detection and alarm system, voice alarm system and emergency lighting system.

- Orientation toward solutions
- Innovations
- Expertise
- Reliability
- Security



HLS fields of application



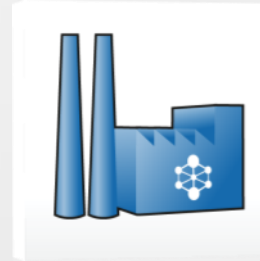
Commercial properties and public buildings



Hospitals, senior citizen homes and health care facilities



Retail and service sector



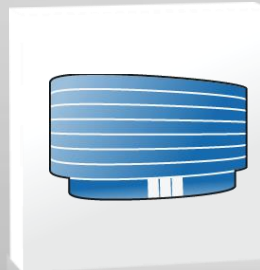
Industry/ power plant



Traffic and logistics



Hotels and vacation facilities



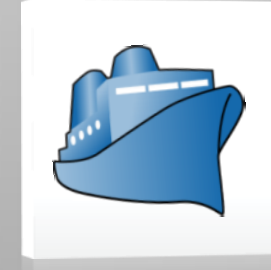
Museums, historic buildings and galleries



IT, telecommunications



Banks and insurance companies



Shipping -/ vessel segment

Locations & business in HLS Nordics

Norway:

Main Office:

HLS Drammen, Norway

Region Offices:

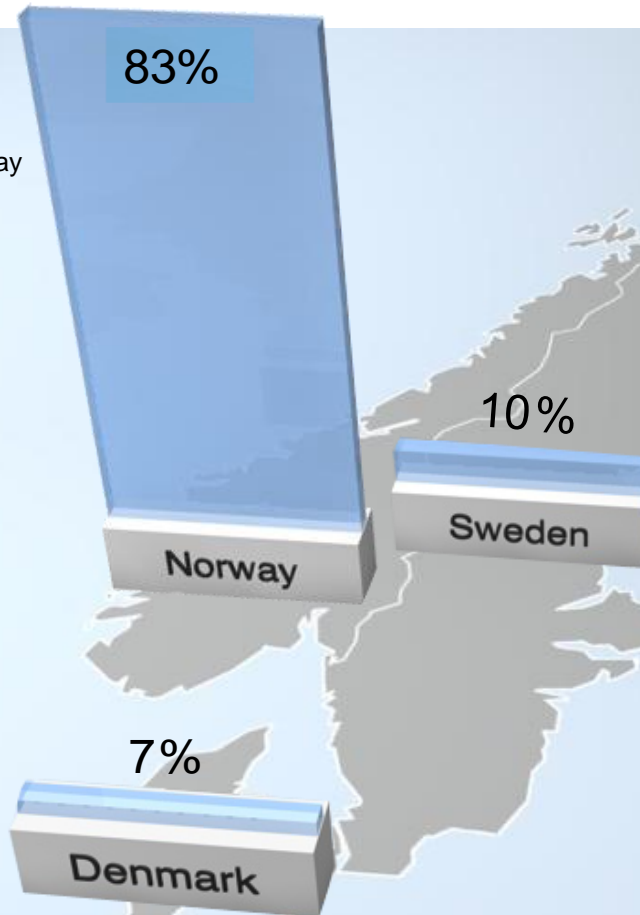
HLS Tromsø
HLS Trondheim
HLS Ålesund
HLS Bergen
HLS Stavanger
HLS Mandal
HLS Sandefjord
HLS Hamar
HLS Oslo

Sweden:

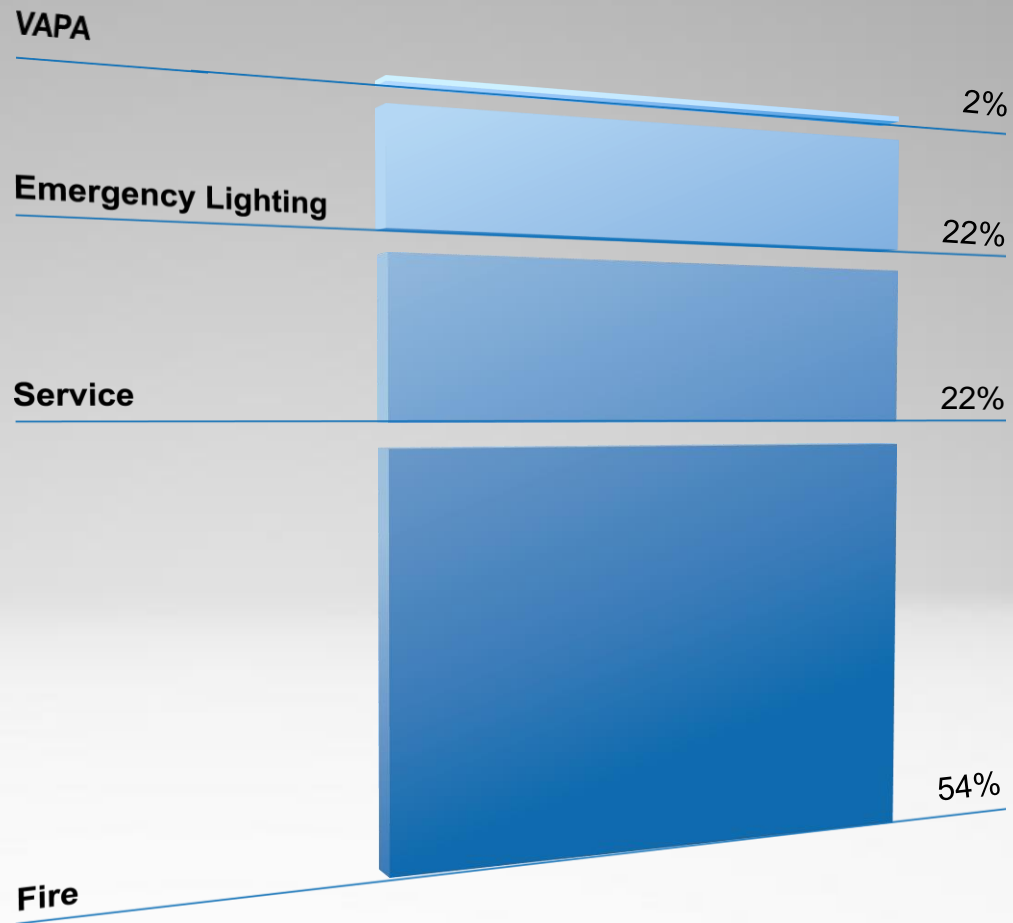
HLS Stockholm
HLS Göteborg

Denmark:

HLS Herlev



Segment overview



References



Naturhistoriska Riksmuseet, Stockholm, Sweden



St. Olavs Hospital, Trondheim, Norway



Hotelli Paviljonki, Jyväskylä, Finland



CPH – Københavns Lufthavne, Denmark

References

■ Norwegian National Opera, Oslo, Norway

- Comprehensive architectural project
- 37 systems and 2440 addresses monitored by FireWin presentation system
- much of the detection is solved by aspiration, in addition to optical smoke detectors, multi-criteria detectors and flame detectors
- Focus on aesthetics – special colored detectors



Norwegian National Opera, Oslo, Norway

■ Hydro Aluminium Sunndalsøra, Øvre Årdal, Årdalstangen and Høyanger, Norway

- Complex industrial projects –all cornerstones of their communities
- Provided complete fire alarm and extinguishing systems included engineering, equipment supply, installation and documentation
- Extinguishing centrals are integrated into the rest of the fire alarm system, ensuring consistent information and control
- Monitored by FireWin presentation system



Hydro Aluminium, Årdalstangen, Norway

Benefits for you

Your company benefits directly from:

- Expert **employees** with international experience,
- Innovative **technology** for optimal security and efficiency,
- Intelligent **processes** for swift and reliable implementation and
- A strong **partnership** for long-term success.



A strong team

■ Our 12 Behaviors

1. Growth and Customer Focus
2. Leadership Impact
3. Get Results
4. Makes People Better
5. Champions Change
6. Fosters Teamwork and Diversity
7. Global Mindset
8. Intelligent Risk Taking
9. Self-Aware Learning
10. Effective Communication
11. Integrative Thinking
12. Technical or Functional Excellence



Question time

